

**PTE's Directory
of
Note Buyers, Note Sellers
&
All Needed Resources**

NOTE BUYERS QUESTIONNAIRE

Company Name:

Address:

Contact Name & Title:

Email Address:

Phone #1:

Phone #2:

Website URL: <https://>

Company Description: Use up to 1,000 characters.

Company's Information:

1. Do you buy Senior Liens? Yes ___ No ___
 - a. Performing Yes ___ No ___
 - b. Non-performing Yes ___ No ___
 - c. Seller Carryback Yes ___ No ___
2. Do you buy Junior Liens? Yes ___ No ___
 - a. Performing Yes ___ No ___
 - b. Non-performing Yes ___ No ___
 - c. Seller Carryback Yes ___ No ___
3. Do you buy Contract for Deeds? Yes ___ No ___
4. Do you buy Business Loans? Yes ___ No ___
 - a. Only Secured by Real Estate Yes ___ No ___
5. Do you buy Structured Settlements? Yes ___ No ___
6. Do you buy Lotteries Payouts? Yes ___ No ___
7. Do you buy Hard Money Loans? Yes ___ No ___
8. Do you buy Divorce Liens? Yes ___ No ___
9. Do you buy Wraps/AITDs? Yes ___ No ___
10. Do you buy Tax Certificates? Yes ___ No ___
11. Do you buy Inheritances? Yes ___ No ___
12. Do you buy Trust Assets? Yes ___ No ___
13. Do you buy Real Estate Leases? Yes ___ No ___
14. Do you buy Annuities? Yes ___ No ___
15. Do you buy Judgements? Yes ___ No ___
 - a. Only Secured by Real Estate Yes ___ No ___
16. REO Properties Yes ___ No ___
17. Cell Tower Leases Yes ___ No ___
18. Royalty Income Yes ___ No ___

- 19. Equipment Loans Yes ___ No ___
- 20. Real Estate Liens Yes ___ No ___
- 21. Equipment Liens Yes ___ No ___
- 22. Tax Liens Yes ___ No ___
- 23. Tax Deeds Yes ___ No ___
- 24. Do you buy Simultaneous Closings? Yes ___ No ___
- 25. What other types of Notes or assets do you buy? (Please list)

WHAT STATES DO YOU BUY FROM?

- a. National Yes ___ No ___
- b. Trust Deed States Yes ___ No ___
- c. Mortgage States Yes ___ No ___
- d. Specific State Preferences (Please List)

WHAT TYPES OF COLLATERAL DO YOU LIKE?

- SFR Yes ___ No ___
- Owner Occupied Yes ___ No ___
 - Non-owner Occupied Yes ___ No ___
 - Vacant Yes ___ No ___

- Condo Yes ___ No ___
- Owner Occupied Yes ___ No ___
 - Non-owner Occupied Yes ___ No ___
 - Vacant Yes ___ No ___

- Townhouse Yes ___ No ___
- Owner Occupied Yes ___ No ___
 - Non-owner Occupied Yes ___ No ___
 - Vacant Yes ___ No ___

- Co-op Yes ___ No ___
- Owner Occupied Yes ___ No ___
 - Non-owner Occupied Yes ___ No ___
 - Vacant Yes ___ No ___

- Residential Land Yes ___ No ___
- With Improvements Yes ___ No ___
 - Describe if you want to:
 - Without Improvements Yes ___ No ___
 - Describe if you want to:

- Mobile / Manufactured Home Yes ___ No ___
- With Land Yes ___ No ___
 - Without Land Yes ___ No ___

Multifamily Yes ___ No ___
1 to 4 units Yes ___ No ___
5 or more units Yes ___ No ___

Commercial Yes ___ No ___
Small Yes ___ No ___
Large Yes ___ No ___
Office Yes ___ No ___
Industrial Yes ___ No ___
Self-Storage Yes ___ No ___
Land Yes ___ No ___
Gas / Service Stations Yes ___ No ___
Hotels Yes ___ No ___
Auto Dealerships Yes ___ No ___
Assisted Living Yes ___ No ___
Senior Citizen Facilities Yes ___ No ___
Taverns Yes ___ No ___
Churches Yes ___ No ___
Farm Land Yes ___ No ___

Boats Yes ___ No ___

What other security will you consider? (Please Explain)

Purchase Limits

Minimum Investment per Transaction? _____

Maximum Investment per Transaction? _____

Minimum Investment per Loan? _____

Maximum Investment per Loan? _____

Do you buy pools / portfolios? Yes ___ No ___

Minimum Investment per portfolio _____

Maximum Investment per portfolio _____

Do you have minimum cash on cash return requirement? Yes ___ No ___

Percentage _____

Do you have a minimum loan to value requirement? Yes ___ No ___

Percentage _____

Do you have a minimum discount? Yes ___ No ___

Percentage _____ Minimum Discount Amount _____

Do you have a minimum payor credit score? Yes ___ No ___

Score _____

Do you have a submission form for any seller? Yes ___ No ___

Please provide Link: <http>

Do you have a private investment fund? Yes ___ No ___

Please provide Link: <http>

Do you service notes for third parties? Yes ___ No ___

Do you lend money? Yes ___ No ___

Do you require the service / collection account to be moved after purchase?

Yes ___ No ___

Do you offer educational services? Yes ___ No ___

Please provide Link: <http>

Do you work with Brokers? Yes ___ No ___

Do you protect Brokers for future sales to referrals? Yes ___ No ___

Do you have a Broker training Link? Yes ___ No ___

Please provide Link: <http>

Do you have a referral program? Yes ___ No ___

Purchasing Format

Do you buy primarily for your own account? Yes ___ No ___

Do you buy primarily for the account of others? Yes ___ No ___

Do you buy partials? Yes ___ No ___

Please explain:

Do you close your own transactions? Yes ___ No ___

What else would you like to tell us?

